

2010 State of the City Address



Mayor Alvin New
City of San Angelo



Harold Dominguez
San Angelo City Manager

San Angelo Mayor Alvin New and City Manager Harold Dominguez will give a "State of the City" address at this month's Chamber Luncheon. They will discuss successes and challenges of the City, as well as the future direction of its initiatives.

Mayor New was elected to office on November 3rd, 2009 after a long history in private business and public service.

The August Luncheon is Sponsored by:



Date, Time, Location
Tuesday, August 10, 2010
11:30 a.m. to 1:00 p.m.
ASU's C.J. Davidson Center

Deadline to Register
Friday, August 6, 2010

Cost
Cost is \$15 per person, payable at the door

To Make Your Reservation
Call the Chamber at 655-4136 (after hours, ext. 232)
or visit www.sanangelo.org to register online.

West Texas Legislative Summit
Final date to register: **Aug. 10th**
Early Bird Discount
through **Aug. 2nd**
See Insert for Details

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Save the Date...
BUSINESS EXPO
"REV UP YOUR BUSINESS ENGINE"
October 5, 2010
See Details Inside

Chamber Staff Member Graduates from Institute for Organization Management

A Leadership Training Program Produced by the U.S. Chamber of Commerce

San Angelo, TX—Sandra Pomroy, IOM, Events Coordinator of the San Angelo Chamber of Commerce, has graduated from Institute for Organization Management Institute, a four-year nonprofit leadership training program at the Loyola Marymount University in Los Angeles, California.



*Sandra Pomroy, IOM
San Angelo Chamber of Commerce*

“Institute graduates are recognized across the country as leaders in their communities,” said Raymond P. Towle, IOM, CAE, the U.S. Chamber’s vice president of Institute for Organization Management. “These individuals have the knowledge, skills, and dedication to achieve professional and organizational success in the dynamic association and chamber industries.”

Since 1921, Institute has attracted association and chamber professionals from across the country to its five university sites. During the four years, most Institute participants attend the one-week sessions at the same site, building valuable relationships with others in the industry. Through a combination of required courses and electives, Institute participants are able to enhance their own organizational management skills and add new fuel to their organizations, making them run more efficiently and effectively.

“Institute provides the most comprehensive professional development available in our profession,” said Russell C. Salzman, IOM, CAE, CEO and Executive Vice President of the Institute for Real Estate Management and chairman of the Institute Board of Trustees. “The program allows attendees to share today’s best practices in an ever changing economic environment.”

Graduates of Institute receive the IOM recognition, signifying completion of 96 hours of course instruction in nonprofit management. In addition, participants can earn points toward the Certified Chamber Executive (CCE) or Certified Association Executive (CAE) certifications. Staff member Peggy Arnold is also IOM certified, and Phil Neighbors has been awarded CCE designation.

Institute is a 501(c) (3) affiliate of the U.S. Chamber of Commerce and is the premier nonprofit professional development program for nonprofit professionals, fostering individual growth through interactive learning and networking opportunities.

The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations.

Chamber of Commerce August Calendar

Monday, August 9th

Cadre Meeting-Noon at Zentner’s Daughter

Tuesday, August 10th

Chamber Luncheon-11:30 at the C.J. Davidson Center See page 1

Wednesday, August 11th

Pre-Summit Reception & Dinner at the Cactus Hotel-See Insert

Thursday, August 12th

West Texas Legislative Summit at ASU-See Insert

Wednesday, August 18th

Economic Development Meeting-3 p.m. at the Visitor Center

Tuesday, August 24th

Business After Hours 5-6:30 p.m.-See page 2

Thursday, August 26th

CVB Meeting-3:30 p.m. at the Visitor Center



Showdown in San Angelo Contributes to Local Organization

At the 5th annual Showdown in San Angelo Drag Boat Races presented by Rockstar Energy Drink, the racers and their crews passed around a cap requesting donations for the Children’s Miracle Network at Shannon Medical Center. By the end of the evening, \$1,054 had been raised.

The entire donation will remain in San Angelo to treat children within the Concho Valley. For more information on the Children’s Miracle Network, visit www.cmnsanangelo.org.



Leadership San Angelo

Applications Available for 28th Leadership San Angelo Class

Applications will be accepted throughout the months of July and August for the 28th class of Leadership San Angelo. Classes are limited to 30 participants, and class selection will be made in early September. The program will kick off in October and participants will graduate in June. Tuition is \$450 and includes all materials, meals and transportation for many of the sessions.

For more information or to request an application, contact Sandra Pomroy at the Chamber, 655-4136 or via email at srp@sanangelo.org, or go to our web site at www.sanangelo.org/chamber/lsa_application.php.

**Applications
Are NOW Being
Accepted for the 2010
“Rev Up Your
Business Engine”
EXPO**

This Business to Business tradeshow gives you the opportunity to network with over 100 exhibitors and 2,500 attendees under one roof in one day

That means 2,600 potential new customers for you!

Give your business that **extra edge and exposure** by participating in the 19th Annual Business Expo. The Expo will be held on Tuesday, October 5th from 11:00 a.m. to 6:00 p.m. at the Wells Fargo Pavilion. For more information, or to reserve your booth today, please call Sandra Pomroy at 655-4136 ext. 223, or send her an email at srp@sanangelo.org.

San Angelo Economy Leads State

After sixteen months of job losses, the Texas market experienced its second consecutive month of growth in June with a 0.9 percent increase. This growth is especially exciting in the San Angelo area as we are among the state's leaders in the recovery. According to a recent article from The Real Estate Center (visit www.recenter.tamu.edu to read the entire article), San Angelo ranked second in job growth in a metro area and maintains the fourth lowest unemployment rate.

The state's current unemployment rate is 8.5 percent. Please see the Business Barometer on page 6 for more information about our local economy.

Sensible Solution

An Alternative to Worker's Comp

Chamber members are now being offered an alternative to traditional Worker's Compensation for employees who are concerned with paying out of pocket for on-the-job injuries. This program is accepted by both local major hospitals and most local physicians. The program is underwritten by a nationally prominent insurance company with a "Superior" rating by A.M.Best. For information from a local representative of Sensible Solution, please call Peggy or Phil at 655-4136.

The Chamber Welcomes Its Newest Members

All About Blinds & Shutters
Blinds
Mason Thompson
3113 Winchester Dr.
San Angelo, TX 76905
(325) 340-3690

Concho Valley Foundation Repair
Foundation Repair
Natalie Woodward
1233 D Tracy Lynn
Abilene, TX 79601
(325) 673-7899

James Baker Insurance
Insurance
James Baker
3338 Tanglewood Dr.
San Angelo, TX 76904
(325) 212-3161

River Place Apartments
Senior Apartment Community
Judy Curtis
501 S. Irene St.
San Angelo, TX 76903
(325) 716-8693



**A free service for Chamber members.
Please call Lara at
655-4136 ext. 220.**

BUILDING BRIDGES

*A Hospice Program
for Grieving Children*

Volunteers Need

Building Bridges is now accepting applications for volunteers to participate in our Volunteer Training Program in the Fall. Building Bridges is a unique children's program that was developed almost 19 years ago and was designed specifically to address the need of children in grief. The six week training will begin on August 24th and we ask. If you have any questions about volunteering or the Building Bridges program, please contact Inger McManus at 658-6524. Volunteers must be apply before training begins.



Mark Your Calendars

12th Annual Women's Business Roundtable Event
Tuesday, September 14th • ASU LeGrand Alumni & Visitor's Center
4:30-8:30 p.m.

The evening will include multiple speakers, roundtable discussions, exciting vendors and exhibitors, delicious food and snacks, and fantastic giveaways. To register before September 10th, contact Jessica Lambert at 942-2019, or by email at Jessica.Lambert@angelo.edu.

ASU's Small Business Development Center Calendar

The Small Business Development Center is located on the ASU Campus. Classes are in Rassman Bldg. Conference Room 100 and are free unless otherwise specified. To register, call 942-2098 or email sbdc@angelo.edu.

Date	Class	Time		
August 3rd:	<i>Essentials to Starting a New Business</i>	6-8:30 p.m.		
August 4th:	<i>Decoding the Franchise (aka Margin) Tax</i>	2-4:30 p.m.		
August 5th:	<i>How to Write Your Business Plan</i>	6-8:30 p.m.		
August 9th:	<i>TMAC: Lean Manufacturing Workshop</i>	10:30 a.m.-3:30 p.m.	UC 203/204	\$20
August 10th:	<i>Business Plan Financials</i>	6-8:30 p.m.		
August 12th:	<i>Sales Tax</i>	6-8:30 p.m.		
August 19th:	<i>The Art of Public Relations</i>	6-8:30 p.m.		
	<i>Financing Options for Your Small Business</i>	4-6:30 p.m.	RASS	263
August 24th:	<i>Marketing 101</i>	6-8:30 p.m.		
	<i>Worker's Compensation 101</i>	9 a.m.-4 p.m.	WTTC	\$45
August 25th:	<i>How to Buy a Business</i>	10 a.m.-12:30 p.m.	RASS	263



SAN ANGELO BUSINESS BAROMETER

AUGUST 2010

A GAUGE OF SAN ANGELO'S ECONOMIC INDICATORS
PUBLISHED BY THE SAN ANGELO CHAMBER OF COMMERCE
HOPE@SANANGELO.ORG (325)655-4136

Building Permits

June	2010	Total Value	2009	Total Value
New Single Family Residence	6	\$1,107,000	12	\$2,099,550
New Commercial	3	\$6,255,707	2	\$2,418,000
Other	703	\$2,021,858	617	\$3,619,825
Totals	733	\$8,388,265	631	\$8,137,375
YTD Totals	4,060	\$66,586,817	4,275	\$53,395,854

Sales and Use Tax Rebated

May	2010	2009	% Change
City of San Angelo	\$1,417,080.02	\$1,492,575.13	-5.05%
Totals YTD	\$10,943,358.19	\$11,607,374.38	-5.72%

Labor Market Statistics

June	2010	2009
Civilian Labor Force	46,010	44,790
Total Employment	42,875	41,754
Total Unemployment	3,135	3,036
Unemployment Rate	6.8%	6.8%

San Angelo Regional Airport – Mathis Field

June	2010	2009
Enplaned	4,658	5,524
Deplaned	4,653	5,007
Enplaned YTD	27,010	29,491
Deplaned YTD	25,742	27,443

MLS Statistics – Single Family Residential

June	2010	2009
Total Sold	117	122
Dollar Volume	\$18,456,573	\$16,829,546
Total Sold YTD	618	602
Dollar Volume YTD	\$81,693,811	\$92,444,690

Hotel/Motel Occupancy

June	2010	2009
Occupancy Rate	59.7%	56.7%
Average Daily Room Rate	\$70.62	\$72.93

SOURCES: CITY OF SAN ANGELO PERMITS & INSPECTIONS DEPARTMENT, STATE COMPTROLLER OF PUBLIC ACCOUNTS, SAN ANGELO REGIONAL AIRPORT, TEXAS WORKFORCE COMMISSION, SAN ANGELO ASSOCIATION OF REALTORS, SAN ANGELO CONVENTION AND VISITORS BUREAU

From the Convention & Visitors Bureau



Things are Looking UP

After over a year of occupancy numbers being down, the last two months are finally up! May occupancy was up .07% over May of 2009, and June is up 5% over the same month last year. Visitor Center sign-ins were also up with an increase of 70% over June 2009. Let's hope this is the beginning of a positive trend in the right direction.



From the Mailbag...

Thank you so much for thinking of the Children's Miracle Network. Our kids loved the boats at Show and Shine. I hope you have recovered from an incredible event and thanks so much for your hard work.

-Children's Miracle Network

Conventions, Meetings, & Major Events in August 2010

Date	Event	Expected Attendance
6-8	Super Series Tournament	1,000
11-12	West Texas Legislative Summit	200
20-22	Rambunctious Weekend	3,000

Save the Date

Come celebrate the life of an American journalist, western writer, legendary San Angeloan, and friend. The new Elmer Kelton Mural will be dedicated on Sunday, August 22nd. The new mural is located on the south wall of the Three-Sisters Building at 118 South Chadbourne. The time will be announced early in this month.



The artistic piece features famous scenes from Kelton's novels and a portrait of the author. Styllie Read, a well known western artist, created the 40'x24' mural. Visit www.historicmuralsofsanangelo.org to learn more.

August 2010 Community Calendar
Visit www.sanangelo.org for a more detailed listing

- 1-2 San Angelo Colts vs. Edinburg Roadrunners
- 1-7 Theatre at ASU - Deathtrap
- 3-6 San Angelo Colts vs. Laredo Broncos
- 7 1st. Saturday at the Old Chicken Farm Art Center
- 8 Biscuits & Gravy Bike Ride
- 8 The San Angelo Community Band – Back to School Special
- 14 Adult Birding Adventure
- 14 Give our regards to Broadway
- 15-18 San Angelo Colts vs. Edinburg Roadrunners
- 15 St. Margaret of Scotland Festival
- 19 Art Walk
- 21 Adult – El Gallo Loco Softball Tourney
- 28-30 San Angelo Colts vs. Amarillo Dillas
- 29 Music in the Park “Big Saxy”



Visitor Center Hours

Monday-Friday
9 a.m. to 5 p.m.

Saturday
10 a.m. to 5 p.m.

Sunday
Noon to 4 p.m.

Ribbon
Cuttings



LJ Thomas & Assoc.
36 E. Twohig, Ste. 106
455-0018



Seasons Change Designs
520 Orient St.
653-8797



Floors Unlimited
3566 Knickerbocker Rd.
227-4191



River Place Apartments
501 S. Irene
658-4900



Prestige Med Sp
225 W. Twohig
227-4849



Kona Mobile
Mobile Distributor
(432) 290-1123

West Texas Legislative Summit

Thursday, August 12, 2010
9:00 a.m. - 3:30 p.m.

Location: C.J. Davidson Conference Center
on the campus of Angelo State University
1910 Rosemont Drive

SAN ANGELO
Chamber of Commerce

Education & Workforce

Meeting the Challenges of the Future

The 7th annual West Texas Legislative Summit is set for Thursday, August 12, 2010. Building upon the success of the past six years, this year's Summit will again provide a forum for state officials, Texas communities and the public to discuss the future challenges facing this state.

We hope you will agree that this year's program is a priority issue for our area. Please plan to join us for these important discussions.

Many Thanks to Our Sponsors



Education & Workforce: *Meeting the Challenges of the Future*

Summit Speakers



Governor Rick Perry

Bill Hammond

President, Texas Association of Business

Tom Pauken

Chair, Texas Workforce Commission

Blaine Brunson

Chief of Staff for Lt. Governor David Dewhurst

Dr. David Gardner

Deputy Commissioner of Higher Education

Panel Discussion

Community Colleges & Technical Training Schools

Dr. Cheryl Sparks, President, Howard College

Dr. Bill Segura, Chancellor, TSTC System

Dr. Mike Dreith, President, Western Texas College

Panel Discussion

Universities

Kent Hance, Chancellor, Texas Tech University System

Dr. Joseph Rallo, President, Angelo State University

Dr. Mike McKinney, Chancellor, Texas A&M
University System

Legislative Panel Discussion

State Representatives / State Senators

Led by:

State Senator Robert Duncan &

State Representative Drew Darby

Keynote Luncheon

Speaker

U.S. Congressman

Mike Conaway



You Are Invited!

The San Angelo Chamber of Commerce, State Representative Drew Darby
and State Senator Robert Duncan will host a

Reception and Dinner

for State Representatives and State Senators attending the Summit.

The event will be held on the evening prior to the Legislative Summit and is limited to the first 200 registrations.

Wednesday, August 11, 2010

Reception: 6:15 p.m.

Dinner: 7:15 p.m.

Cactus Hotel

36 E. Twohig, San Angelo

See Registration Information on Next Page

Registration

Register here, or you may copy and fax or mail.
Final deadline to register is Tuesday, August 10, 2010.

Don't miss the early-bird deadline of August 2nd!

Name _____

(copy this form for additional attendees)

Preferred First Name for Nametag _____

Title _____

Organization or Company Name _____

Address _____ City _____

Zip _____ Phone (____) _____ Fax (____) _____

Email _____

Note: This program has been approved for 5.25 hours of continuing education credit for County Commissioners.

Registration

Online registration also available at www.sanangelo.org

West Texas Legislative Summit 8/12/10
_____ \$110.00 (if registered by early-bird
deadline of Monday, August 2nd)

_____ \$120.00 beginning August 3rd

**Pre-Summit Reception & Dinner with State
Representatives & State Senators 8/11/10**

_____ \$25.00 (if registered by early-bird
deadline of Monday, August 2nd)

_____ \$35.00 beginning August 3rd

Discount if registering for both events

_____ **Discounted combination ticket for Summit & Reception/Dinner: \$125.00**
No discount available after early bird deadline of August 2nd

_____ Check enclosed _____ Please bill my Chamber account *(San Angelo Chamber members only)*

_____ Please bill my credit card (circle one) Visa MC Disc AmEx

Account # _____ Exp. Date _____

Name on Card _____

Mail to: San Angelo Chamber of Commerce • 418 W. Avenue B • San Angelo, TX 76903

Fax to: 325-658-1110 **Phone:** 325-655-4136

Sponsors:

Thank you to the following companies who have invested with CV-SHRM.

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Concho Valley Society for Human Resource Management
P.O. Box 61131
San Angelo, TX 76906

**CONCHO VALLEY
Society for
Human Resource
Management**

**Presents the
2010 Annual Seminar**



2010 Annual Seminar
August 12, 2010
7:30am – 12:30pm
West Texas Training Center



BE A HERO IN YOUR WORKPLACE

Concho Valley Society for Human Resource Management

2010 Annual Seminar

August 12, 2010

7:30am – 12:30pm - West Texas Training Center



- **National Healthcare Timeline: Now and When** – The national healthcare law is here – it is a massive piece of legislation and touches almost every corner of our healthcare process. When does all of it start to impact employers? This seminar will review the first part of the timeline – what went into effect immediately, in 90 days and in 6 months. Presented by Ouida Peterson.
- **COBRA: How Many Times Can They Change It?** – We have had the Subsidy law for over a year now and it has been extended three times to date – have you kept up with all of the changes? It is not just the subsidy that is changing – they have changed the eligibility, lengthened the subsidy time and added a new subsidy event – are you sure your plan is in compliance with all of these changes? Presented by Ouida Peterson.
- **Dealing With Difficult People:** How do you deal with difficult people in your life? And who are they? What do we mean when we label someone as “difficult”? Difficult people in the workplace can cause frustration, extreme stress, sabotage team efforts and hurt overall productivity and morale. We will explore ways to gain a deeper understanding of what motivates difficult people, improve our own methods of communicating with them, setting and maintaining personal boundaries, defusing emotional situations with angry or rude employees, and much more in this interactive course. Presented by Carol Wortham.
- **Leadership Blind Spots:** Have you ever tried to change lanes while driving your car only to merge into another car driving in your “blind spot”? You could not see it! Everyone around you saw the car but you. We all have leadership blind spots too. Develop a strategy for avoiding a negative impact by discovering and addressing your biggest blind spot. In addition, gain tools to coach your leaders so that they may also see the blind spots that get in the way of their success. Presented by Alice Dendinger, SPHR.

4 hours of Re-Certification Credit pending with the Human Resource Certification Institute (HRCI)

REGISTRATION

(Onsite registration begins at 7:30am)

Deadline to RSVP is August 5, 2010

Fee is Non-Refundable – Pre-payment is preferred or you may pay at the door

CVSHRM Member: \$60.00

Student: \$25.00

Non-Member: \$65.00

\$75.00 at the door

Name: _____ Company Name: _____

Phone: _____ Email: _____

Please mail payment to:

PO Box 61131

San Angelo, TX 76906

For more information contact Noreen Rodriguez (325) 657-9265

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- You can convert your rental into a purchase at any time during the rental period.

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Visit the bookstore; we'll be glad to tell you more about it. You can visit rent-a-text.com or find us on Facebook, keyword RentAText.

Angelo State University
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Houston Harte University Center
1910 Rosemont