

San Angelo: Yesterday, Today, and Tomorrow Annual State of the City Address Highlights August Luncheon

The August 12th Chamber Luncheon will feature San Angelo City Manager, Harold Dominguez and Mayor Pro Tem Jon Mark Hogg in the annual State of the City address. They will discuss successes, challenges, and future directions.



HAROLD DOMINGUEZ



JON MARK HOGG

Harold Dominguez was appointed City Manager in May, 2005, after serving as interim city manager since August 2004. Born in Lubbock and raised in Sundown, Texas, Harold has a Bachelor of Arts in History with a minor in political science, and a Master of Public Administration in City Management, all from Texas Tech University. He is a member of Pi Alpha Alpha, the National Honor Society for Public Administration at Texas Tech. He is also a member of the Texas City Management Association.

Harold has traveled on diplomatic and economic missions to Japan. He is married to Andrea and they have two children.

Jon Mark Hogg was sworn in as Mayor Pro Tem in May 2009 and has served on San Angelo's City Council since May 2006. He is an attorney and a Partner with Jackson Walker, L.L.P. Hogg is Board certified in Labor and Employment Law by the Texas Board of

Legal Specialization. His practice areas consist of Labor and Employment, Insurance, Litigation, and Appellate.

Jon Mark received his B.A. from Baylor University and J.D. from St. Mary's University School of Law, and has extensive experience in Federal and State courts. He is also a member of the Labor and Employment Sections of the State Bar of Texas, and the Society for Human Resource Management.

Don't miss this update on our accomplishments at the City level, as well as our goals moving forward.

Thanks to Our August Sponsors:



Date, Time, Location

Tuesday, August 11, 2009
11:30 a.m. to 1:00 p.m.
McNease Convention Center

Deadline to Register

Thursday, August 6th

Cost

Cost is \$15 per person, payable at the door

To Make Your Reservation

Call the Chamber at 655-4136 (after hours, ext. 223) or visit www.sanangelo.org to register online.

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West Texas Legislative
Summit

August 13, 2009

See pgs. 15 & 16 for details and registration

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 418 W. Avenue B
 San Angelo, TX 76903
 Phone: 325.655.4136
 Fax: 325.658.1110
 E-Mail: chamber@sanangelo.org
 Internet: www.sanangelo.org

From The Chairman
Celebrating San Angelo
Activities are Varied



Stacie Elkins
 Chairman of the Board

August brings to mind summer heat, tax-free holiday, and back to school. Let the Chamber assist you in helping August to mean more profitability for your business.

But where did July go? Perhaps you joined us last Thursday for a super time of networking during Business After Hours at Midnight Rodeo. Or maybe you attended our Cornerstone report session earlier in the month to hear how the Chamber is helping create and retain jobs and attract new capital investment in both the public and private sectors. Conceivably you registered for the August 13 West Texas Legislative Summit, attended a business advising session at the Chamber, met the Texas Transportation Commissioners at the reception at the Visitor Center, or checked out a packet to fill out your application for Leadership San Angelo. Whichever opportunities you took advantage of in July, the Chamber was also promoting your business through our website, and answering hundreds of questions per day online, as well as by phone and through walk-ins at the Visitor Center. Your support and participation are greatly appreciated.

Always too late for the July newsletter, the 3rd Annual Chamber-sponsored *Showdown in San Angelo* drag boat races June 26-28 grew in attendance (9,583), boats racing (120 total), and net profit to the Chamber in non-dues income. Thanks also to over 381 volunteers and staff, all the community organizations and the City and County for excellent support, along with all the sponsors.

Here are some options for receiving Chamber value in August:

- Get your reservation for the 6th annual West Texas Legislative Summit August 13 exploring the present and future of agriculture in West Texas. Our cosponsors are Angelo State University, State Representative Drew Darby, and State Senator Robert Duncan.
- The monthly luncheon is August 11, 11:30 a.m. at the McNease Convention Center featuring City Manager Harold Dominguez and Mayor Pro Tem John Mark Hogg for a "State of the City" presentation sponsored by 1st Community Federal Credit Union and Suddenlink Communications. Members may attend for \$15, and reservations may be made online (www.sanangelo.org) or by calling the Chamber at 655-4136, ext. 223.
- You'll want to be sure to take in Business After Hours scheduled Tuesday, August 25 and see the exciting changes at Sealy Flats, 204 S. Oakes.
- Business advising sessions with trained business counselors from ASU's Small Business Development Center will take place at the Chamber office August 10 and 24. Schedule a confidential, one-on-one session by calling 655-4136 (ext. 222 after hours).

Stay cool, and let us know how we may support you.

Stacie Elkins
 Stacie Elkins
 Chairman of the Board

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POSTMASTER send address changes to Action Report, 418 W. Avenue B, San Angelo, TX 76903.

Business After Hours

Great networking with fellow Chamber members

Tuesday, August 25th ~ 5-6:30 p.m.

*Location: Sealy Flats
 204 S. Oakes*

Sponsored by



PLEASE DONATE TO THE CHAMBER'S SILENT AUCTION

18th Annual Business Expo

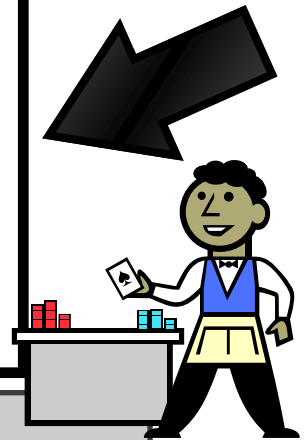
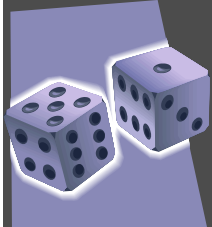
SILENT AUCTION AND BUSINESS AFTER HOURS

BROUGHT TO YOU BY:-

SAN ANGELO
Chamber of Commerce

TUESDAY, OCTOBER 6, 2009
11:00 A.M. - 6:00 P.M.
WELLS FARGO PAVILION

MARK YOUR CALENDAR
"All Chamber Members
and Employees Invited"



WE NEED YOUR HELP!

Give your business more visibility and help bring more business prospects to Business Expo. Again this year the *Business After Hours* and *Silent Auction* will be held in conjunction with Business Expo. *We need your help!* Please donate a product or service to the auction. Proceeds from this event will help to fund Chamber programs. Business Expo drew approximately 2500 people last year. Don't miss this opportunity to showcase your company or products/services at San Angelo's best Business Tradeshow / SILENT AUCTION!

If you can help this year by donating an auction item, please complete the form below and return to the Chamber office.



_____ I will donate the following gift(s), service, or gift certificate for the silent auction (contributors will be recognized in published materials):

Description of item or service donated: _____

Value: \$ _____ (We would appreciate donations of a \$25.00 minimum)

I will bring it to the Chamber office by _____ (DATE) OR Please pick up my gift _____ (DATE)

Company Name: _____ Contact Person: _____

Address: _____

Phone: _____ Fax: _____ E-mail: _____

Please send completed form as soon as possible to Chamber of Commerce, Attn: Sandra Pomroy

Mail: 418 W. Ave. B

Fax: 658-1110

E-mail: srp@sanangelo.org

Phone: 655-4136

San Angelo, TX 76903

San Angelo Chamber Receives Four State Awards

Chamber President Phil Neighbors attended the Texas Chamber of Commerce Executives Association annual conference in Lubbock last month. Upon returning, Neighbors brought four awards the San Angelo Chamber received for their programs. Staff submitted examples under the categories of 1) *brochures*, for which the Con-



Martha Noell, TCCE Chairman and Neighbors

vention & Visitors Bureau's tourism brochure won 1st place, 2) *website*, for which the Chamber's site received a 3rd place award, and 3) *marketing campaigns*, for which the Chamber won a 2nd place award for its "Showdown in San Angelo" Drag Boat Race marketing campaign, as well as a 3rd place award for the Chamber's membership marketing materials. San Angelo competed in the largest chamber category. Credit for this recognition is spread among our skilled staff members, expert local vendors, and you, our members, for supporting quality.

2009-2010 IMAGES OF SAN ANGELO Magazine Published

The San Angelo Chamber of Commerce is pleased to announce the debut of *Images of San Angelo 2009-2010*. This 5th edition showcases the best features of our community, from the outdoor attractions to the arts, the growing restaurant scene, and much more, through original features and outstanding photography.

The Chamber will distribute the magazine through the Visitor Center to prospective residents and businesses. Copies will also be used as a marketing tool for the Convention & Visitors Bureau and the Economic Development Division as they work trade show events throughout the year.

Images of San Angelo is part of a complete publishing program that includes an online edition of the magazine, a photographic video tour of the community, and a targeted distribution network.

This unique marketing publication is truly a collaborative effort, and we sincerely thank all of the local businesses that supported the project through advertising. *Images of San Angelo* is published annually. For more information on how your company or business can be a part of the next edition, please contact Peggy Arnold at the Chamber, 655-4136.

If you have not already done so, we encourage you to pick up a copy of the magazine any time at the Chamber office.



Sponsorship Opportunities At this Year's Business Expo

The 2009 Business Expo, formerly Business Showcase, is taking place Tuesday, October 6th. Your business can participate by being a sponsor in one of the following areas:

- * Luncheon Sponsor (\$2,000) - Sponsor will have exclusive recognition as luncheon sponsor for the Exhibitors working their booth during the expo from 11:00 to 1:00.
- * Business After Hours and Silent Auction (\$800 or 2 sponsors at \$500) - Pinkie's and Bud Light have offered to sponsor the beverages again this year. We are looking for additional sponsors for food.
- * Pre-Event Sponsor (\$350) - This sponsor will receive exposure for offering beverages and pizza for exhibitors during set-up on Monday evening.

Please contact Sandra at the Chamber to see how your business can participate with high visibility at this year's Business Expo.

Senator Cornyn Visits San Angelo

U.S. Sen. John Cornyn, R-Texas, was in San Angelo Friday, July 17. He met with area farmers, ranchers, the San Angelo Chamber of Commerce, Mayor Pro-Tem Jon Mark Hogg, Tom Green County Judge Mike Brown, and senior



representatives from the Texas Water Development Board, Farm Bureau, and Wildlife Association to discuss the potential impact of the *Clean Water Restoration*

Act. This legislation, which recently passed the Senate Environment and Public Works Committee and awaits consideration by the full Senate, would overturn two Supreme Court rulings to greatly extend federal government oversight to all bodies of water—imposing new costs and bureaucratic burdens directly on Texas landowners. Even the "playa lakes" typical to West Texas, which can appear and disappear in a matter of hours, would be placed under federal control if the *Clean Water Restoration Act* is allowed to pass. Sen. Cornyn is working to defeat this legislation in the Senate.

Showdown in San Angelo Shows Out!

The third annual drag boat races, sanctioned by the Southern Drag Boat Association and sponsored by the Chamber, set records in almost every major category June 26-29, coming of age as an event to impact the local economy while paying its own expenses.

Although all expenses have yet to be tabulated, it appears certain that income will exceed expenses for the event, thanks to a growing list of supportive sponsors and a dedicated force of almost 400 volunteers and staff. Official race entries increased from 117 to 120 boats, including 6 Top Fuel boats, and racers tell us that this number will continue to grow. More than 5,500 spectators turned out to view the races one or both days, and over 9,850 people were in attendance when racers and crew, volunteers, sponsors, vendors, SDBA officials and other guests were included.

Thanks to **ALL** who contributed to this successful event. Please enjoy the photos on this page.



Chamber Employee Completes Year Three of Four Year Leadership Training

In July, Chamber Events Coordinator Sandra Pomroy traveled to Los Angeles, California to complete her third year at Institute for Organization Management, a four-year nonprofit leadership training program at Loyola Marymount University.

Since 1921, Institute for Organization Management has attracted chamber professionals from across the country to one of its five university sites. During the four years, participants attend a one week session consisting of both required courses and electives, which enable participants to enhance their organizational management skills and add new fuel to their organizations.

“Institute graduates are recognized across the country as leaders in their communities,” said Raymond Towle, the U.S. Chamber’s vice president of Institute for Organization Management. “These individuals have the knowledge, skills, and dedication to achieve professional and organizational success in the dynamic chamber industry.”

Sandra Pomroy will graduate Institute in 2010 with the completion of 96 hours of course instruction in nonprofit management. Other graduates of Institute on staff at the San Angelo Chamber of Commerce include Phil Neighbors and Peggy Arnold.

I really appreciate everything the San Angelo Chamber Staff did for me and the team at this year’s race. Your race is one of the best I have ever been to and I’ve been doing this a loooooong time!!

Eddie Knox,
Problem Child
Top Fuel Hydro #712

From the Economic Development Division



San Angelo Economy Outpacing State and Nation

San Angelo received two positive national recognitions in the past month. According to the latest Adversity Index data on jobs, manufacturing, and housing from Moody's Economy.com and msnbc.com, 23 of the 381 metro statistical areas (MSA) in the United States showed a "moderating" recession. The list includes Austin-Round Rock, Fort Worth-Arlington, Houston-Sugar Land-Baytown, McAllen-Edinburg-Mission, San Angelo, San Antonio, and Wichita Falls. Also, San Angelo ranked No. 77 on *Forbes* magazine's recently published list of "America's Best Cheapest Cities." All MSAs were considered by cost of housing, crime rate, employment rate, average salary, and culture. Our August Business Barometer data is listed below.

Building Permits

June	2009	Total Value	2008	Total Value
New Single Family Residence	12	\$2,099,550	17	\$2,164,400
New Commercial	2	\$2,418,000	4	\$201,000
Other	617	\$3,619,825	658	\$2,218,234
Totals	631	\$8,137,375	679	\$4,583,634
YTD Totals	4,275	\$53,395,854	4,286	\$64,905,610

Sales and Use Tax Rebated

May	2009	2008	% Change
City of San Angelo	\$1,492,575.13	\$1,604,052.97	-6.9%
Totals YTD	\$11,607,374.38	\$11,158,941.39	4.0%

Labor Market Statistics

May	2009	2008
Civilian Labor Force	44,790	43,714
Total Employment	41,754	41,902
Total Unemployment	3,036	1,812
Unemployment Rate	6.8%	4.1%

San Angelo Regional Airport – Mathis Field

June	2009	2008
Enplaned	5,524	6,363
Deplaned	5,007	5,549
Enplaned YTD	29,647	33,919
Deplaned YTD	27,443	31,706

MLS Statistics – Single Family Residential

May	2009	2008
Total Sold	124	137
Dollar Volume	\$15,842,018	\$17,620,172
Total Sold YTD	480	558
Dollar Volume YTD	\$61,599,469	\$69,137,261

Hotel/Motel Occupancy

June	2009	2008
Occupancy Rate	57.2%	72.2%
Average Daily Room Rate	\$71.31	\$70.39

From the Convention & Visitors Bureau

TTIA Regional “Bootstraps Marketing” Workshop

Wednesday, August 26th ~ 9 a.m. to 4 p.m.
At the San Angelo Museum of Fine Arts
Registration: \$75 prior to August 5th, \$85 prior to August 19th, or \$95 for onsite registration

This informative Texas Travel Industry seminar will cover topics on Event Management, Community Development Through Nature Tourism, A Taste of Culinary Tourism, Marketing Without Money, and presentations by the Texas Tourism Research office. For further information, or to register, visit www.ttia.org.

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Texas Firefighter Olympics a Success

The Texas Firefighter Olympics 2009 survived the July heat in San Angelo, and was a great success. Although events were held at wonderful sports venues throughout San Angelo, a highlight for all was getting to play at the new Texas Bank Sports Complex. The Complex welcomed the Firefighters a few days after hosting its July 16th opening dedication ceremony.



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Visiting San Angelo

The San Angelo visitor surveys for the first half of 2009 are in. These surveys show that the CVB’s new marketing campaign, meant to attract visitors from an average 250-mile radius and beyond, continues to be successful. Here are just a few of the results:

- ✦ From within the U.S., 65% came from Texas.
- ✦ Within Texas, the top cities from which people traveled were Abilene, San Antonio, Lubbock, El Paso, Midland, and Bryan.
- ✦ The top states traveled from were Minnesota, Oklahoma, New York, Florida, and Colorado.
- ✦ The top ways visitors heard about San Angelo were from: visitor information from another city’s visitor center, friends and family, the Internet, a San Angelo brochure, and from advertising.
- ✦ Of these visitors, 2,823 stayed in local hotels, 1,253 were campers, and 531 stayed with friends or family.

Historical Paintings Featured at Fort Concho

For the last two months, Fort Concho has been home to a Victorian dress display. It has recently been removed, but within the next few week a new exhibit will emerge, featuring ten 1930’s WPA (Work Progress Administration) style historical paintings. These large (3’ X 6’) paintings cover topics of regional heritage, but there are no ideas as to who painted them or why. They will remain on display for the rest of the year, and in September will be supplemented with a postcard display covering San Angelo and Tom Green County.

San Angelo Welcomes the Following Conventions, Meetings, & Major Events in August

Date	Event	Expected Attendance
7/31-8/1	AKC Agility Trials	60
1-9	American Junior Rodeo	2,500
2	Biscuits & Gravy Ride	60
8-10	Wool Capital Triathlon	165
12-13	West Texas Legislative Summit	190
21-22	Nita Vannoy Memorial Volleyball Tourney	1,600
25-26	TTIA Bootstraps Marketing Seminar	100

August 2009 Community Calendar visit www.sanangelo.org for a more detailed listing

- 1 LA Raceway and Sports Track Races
- 1 San Angelo Civic Theatre Presents “The Full Monty”
- 1-7 The Complete Works of William Shakespeare (Abridged)
- 1 1st Saturday at the Old Chicken Farm Art Center
- 1-3 San Angelo Colts vs. Edinburg Roadrunners
- 2 Biscuits & Gravy Bike Ride
- 2 6th Annual Rotary Ride for Hunger
- 3-4 Art & Music Camp
- 4-7 Colts Baseball vs. Laredo Broncos
- 6 Art Thursdays at the SAMFA
- 8 LA Raceway and Sports Track Races
- 8 Back 2 School Fashion
- 8 Batten Family Gospel Music Show
- 9 22nd Annual IRP Wool Capital Triathlon
- 13 Art Thursdays at the SAMFA
- 14 Goodfellow Friendship Golf Tournament
- 15 LA Raceway and Sports Track Races
- 15 Fort Concho Cavalry Practice
- 16-19 Colts Baseball vs. Amarillo Dillas
- 20 Art Thursdays at SAMFA
- 20 Art Walk
- 20 Exhibit Opening at the SAMFA
- 21-23 Texas Tax Free Weekend
- 22 LA Raceway and Sports Track Races
- 27 Art Thursdays at SAMFA
- 28 West Central Wireless Golf Tournament
- 28-31 Colts Baseball vs. Harlingen White Wings
- 29 ASU Ram Jam
- 29 ASU Football – Rams vs. West Texas A&M

ASU Small Business Development Center

The Small Business Development Center is located on the ASU Campus. Classes are in Rassman Bldg. Conference Room 100 and are free unless otherwise specified. To register, call 942-2098 or e-mail sbdc@angelo.edu.
(Advance registration requested)

Essentials of Starting a New Business

August 4, 6:00 - 8:30 p.m.

The Business Plan

August 6, 6:00 - 8:30 p.m.

Website Design Do's and Don't

August 11, 6:00 - 8:30 p.m.
Cost: \$10

Understanding Sales Taxes

August 13, 6:00 - 8:30 p.m.

Understanding Financial Statements

August 18, 6:00 - 8:30 p.m.
Cost: \$10

Health Care - Worker's Compensation

August 25, 8:30 a.m. - 5:00
p.m.
West Texas Training Center
Cost: \$45

Chamber of Commerce August Calendar

August 6	Chamber Board Meeting - 8 a.m.
August 6	P-16+ Education Partnership Meeting - 3:30 p.m.
August 10	Business Advising - Chamber Office
August 10	Concho Cadre Meeting - Noon
August 11	Chamber Luncheon - See pg. 1
August 13	West Texas Legislative Summit - See insert
August 14	Friendship Golf Tournament
August 17	Diversity Committee Meeting - 4:00 p.m.
August 19	Economic Dev. Council Meeting - 3:00 p.m.
August 25	CVB Board Meeting - 3:30 p.m.
August 25	Business After Hours - See pg. 2
August 27	Sports Committee Meeting - 3:00 p.m.

Welcome New Chamber Members!

<p><u>AFLAC</u> <i>INSURANCE - SUPPLEMENTAL</i> Jim McFaul 1613 Amberton Parkway San Angelo, TX 76901 (325) 227-6032</p>	<p><u>Goodwin & Scott, LLP</u> <i>ATTORNEYS</i> William Scott 210 W. Beauregard Ave. San Angelo, TX 76903 (325) 655-7331</p>	<p><u>Party Ranch</u> <i>NIGHT CLUBS</i> Tracy Lawson 5233 Christoval Rd San Angelo, TX 76904 (325) 651-4909</p>	<p><u>Slaydon and Page, Private Jewelers</u> <i>JEWELRY-RETAIL</i> Susan Page 502 S. Koenigheim Ste 3-C San Angelo, TX 76903 (325) 653-6532</p>
<p><u>Bleu</u> <i>HAIR SALON</i> Gayla Burnett 3524 Knickerbocker St. E San Angelo, TX 76904 (325) 944-9227</p>	<p><u>I'll Fly Away LLC</u> <i>AUTOMOTIVE RESTORATION AND REPAIR</i> Rodger Hill 11334 Spring Creek Lane San Angelo, TX 76904 (325) 947-4984</p>	<p><u>Preston's Play Yard</u> <i>GOLF, ENTERTAINMENT, RECREATION</i> Kanji Adams 2838 College Hills Blvd. San Angelo, TX 76904 (325) 340-7268</p>	<p><u>Sugar Daddy Desserts</u> <i>CHOCOLATE MFG. / RETAIL</i> James Crowder 2411 College Hills Blvd. San Angelo, TX 76904 (325) 949-3248</p>
<p><u>Bubba's Smokehouse</u> <i>RESTAURANTS</i> Fred Fleming 1801 Ben Ficklin Rd. San Angelo, TX 76903 (325) 617-2913</p>	<p><u>Kozy Kut Pet Salon</u> <i>DOG GROOMERS</i> Mary Sparks 4152 Arden Rd. San Angelo, TX 76901 (325) 658-4611</p>	<p><u>Retailers Advocacy Group</u> <i>MERCHANT SERVICES - CREDIT CARDS</i> Stephen Williams 4717 S. Jackson, Apt #113 San Angelo, TX 76903 (325) 763-7324</p>	<p><u>Your Personal College Assistant</u> <i>SAT/ACT REGISTRATION ASSISTANCE</i> Leanna Hartgrove 630 Ashford San Angelo, TX 76901 (325) 227-8771</p>
<p><u>El Hit de Oro</u> <i>RESTAURANTS</i> Elba Derington 1724 S. Chadbourne San Angelo, TX 76903 (325) 481-3130</p>	<p><u>Cynthia McMinn - Mary Kay Consultant</u> <i>BEAUTY PRODUCTS</i> Cynthia McMinn 1216 Gregory Dr. San Angelo, TX 76905 (325) 340-7218</p>		

Plans Underway for Junior Leadership Forum

Here's your chance to be involved with one of the flagship programs of the Leadership Alumni Association. The annual Junior Leadership program is scheduled for Wednesday, September 23rd and will provide a forum for 100+ area 10th graders to attend a one-day leadership training program. Each year's group participates in breakout sessions that focus on leadership skills training exercises, as well as group communications, problem-solving and team building.

Volunteers are needed to serve as facilitators. Facilitators attend one training session and then work with the teens on the day of the Forum.

Sponsors are also needed. If your company can help by being a sponsor, please fill out the form below and fax it to 658-1110.

Facilitator

_____ Contact me about serving as a Facilitator

Name _____

Business Name _____

Phone # _____ **Email** _____

Sponsorship

_____ Count me in to sponsor the Junior Leadership Forum in the following amount:

Sponsorship Levels

The Visionary - \$500

Company name on t-shirts distributed to all participants (print size will reflect sponsorship amount)

Banner displayed at event

Company name included in Power Point Presentation during program

Company name included in printed program

Platinum sponsors may provide brochures or giveaways for participant "goody bags"

The Communicator - \$300

Company name on t-shirts distributed to all participants (print size will reflect sponsorship amount)

Company name included in Power Point Presentation during program

Company name included in printed program

Banner displayed at event

The Motivator - \$200

Company name on t-shirts distributed to all participants (print size will reflect sponsorship amount)

Company name included in printed program

The Team Builder - \$100

Company name on t-shirts distributed to all participants (print size will reflect sponsorship amount)

Company name included in printed program

Scenes from 2008 Junior Leadership Forum



P-16+ Education Partnership Update

One of the initiatives of the Chamber's P-16+ Education Partnership is to address the large percentage of children (over 43%) that are not "kindergarten ready" on their first day of school. Working with SAISD officials, the committee has developed a kindergarten readiness activity book that will be distributed at multiple points throughout the City. The book addresses eleven areas that pre-schoolers should master before entering kindergarten, such as being able to say their entire legal name, being able to tie their shoes, recognizing the 8 basic colors, being able to count to 20, being able to recite the alphabet, and being able to recognize basic shapes, to name a few. If you know of an incoming kindergartener that would benefit, you may pick up a free copy of this valuable readiness booklet at the Visitor Center.



Sales Tax Holiday *List of tax free items expanded to include select school supplies*



House Bill 1801 was recently passed by the 81st Texas Legislature. This bill expands the list of items qualifying for exemption from the Texas state and local sales taxes during the annual sales tax holiday. The list now gives a tax break to Texas families on school supplies priced less than \$100 purchased for use by students in elementary or secondary school.

Below is a list of only a few of the supplies that qualify:

- Binders
- Calculators
- Crayons
- Erasers
- Highlighters
- Index cards
- Legal pads
- Paper (visit the website below for types of paper included)
- Pencils and pens
- Rulers

Most clothing, footwear, and backpacks priced under \$100 also continue to qualify for tax exemption. For a complete list of the qualifying supplies and clothing list, please visit www.window.state.tx.us/taxinfo/taxpubs/tx98_490/tx98_490.html.

No exemption certificate is required unless the purchaser is buying items under a business account. In that case, the retailer must be provided with an exemption certificate certifying the items purchased are for use by a elementary or secondary school student.

This year's tax-free weekend begins at 12:01 on Friday, August 21st and ends at midnight on Sunday, August 23rd.

Cornerstone Investor Program Launched for 2009

Cornerstone Program Co-Chairs Stacie Elkins and Bryan Horner met with approximately 50 business representatives on July 28th to review recent accomplishments attributed to the Cornerstone Investor Program. They explained that the kickoff of this year's pledge program was delayed because of the announcement of VP of Economic Development Pat Malloy's retirement and the need to work with our economic development partners to evaluate our program and craft a new partnership for the future.

At the meeting, investors received an update of activities for 2008 and the first half of 2009 in Cornerstone's three core areas of legislative affairs, economic development and major event tourism. A report booklet has been created and Chamber members may request a copy by contacting Peggy Arnold at 655-4136, ext. 235.

All Chamber members are invited to become a Cornerstone Investor. Investments begin at \$500 annually and increase in increments up to \$10,000. Payments may be paid in annual, semi-annual, quarterly or monthly installments.

The Cornerstone program is vitally important to San Angelo's future development. These funds are used to lobby for state and federal funds for the expansion of Goodfellow AFB, Angelo State University, highways and City infrastructure. Cornerstone provides marketing and recruitment dollars for job creation and provides incentive money to attract major tourism events to our community.

To learn more, contact co-chairs Stacie Elkins (944-7653), Bryan Horner (657-5303) or Chamber President Phil Neighbors (655-4136, ext. 222).

Junell Overpass Dedicated



Former State Representative Robert Junell and Beverly Junell were on hand for the Dedication Ceremony commemorating the naming of the Robert A. Junell Overpass (Houston Harte Expressway at Bryant).



A free service for Chamber members. Please call 655-4136.

Park University

Registration is going on now for the 8-week Fall I & Fall II term, which run from August 17- Oct 11, 2009 and from Oct 19- Dec 13, 2009.

No ACT, SAT, or TSI scores required.

If you are interested in taking online, evening, lunch, or weekend classes, please contact the Park University office at 325-654-4082, by email at good@park.edu, or go online to www.park.edu/good.

American Advertising Federation - San Angelo

August Luncheon
Wednesday, August 19th
Noon to 1:00 p.m.
Bentwood Country Club
Cost: \$12/members
\$15/non-members

Topic: Reputation Management

Speaker: Katie Laird
Strategic Advisor, Schipul - The
Web Marketing Company

"Just Between Friends"
The nation's largest children's
consignment sale event!



With over 95 franchises in
the US, & now in
San Angelo!
Shop, Sell, Save, Smart!!
www.jbfsale.com/sanangelo

All Seasons Sale October 16-17
Lifepoint Baptist Church gym
810 Austin St.
Registration Now Open!

Partylite Product Launch

Saturday, August 1st ~ 5 to 8 p.m.
Fairfield Inn & Suites, 1459 Knickerbocker

FMI: Contact Shannon Moseley at 718-4524

Come join us as we launch the items from the new
2009 Fall/Holiday catalog. All items will be raffled
off and proceeds will go to the American Cancer Soci-
ety. Last year, we were able to raise enough money to
purchase all the tealights for the 2009 Relay for Life.
This year we will also be doing a special fundraiser for
children suffering from cancer.

Vote for Lucile Blackburn as the Meals on Wheels Association of America 2009 American Volunteer. If Lucile wins, Meals For The Elderly will receive \$1,000. Vote at: http://www.mowaa.org/americanvolunteer



Batteries Plus
4463 Sunset Dr. 942-9535
Kim & Richard Brown, Owners



Cedar Manor
1915 Greenwood St. 227-6548
B.J. Bergeron and Lewis Nicholson, Owners



Salvation Army Family Store
2225 W. Beauregard 944-3492
Captain Kevin Taylor, Corps Officer



Branin's Horn & String Shop
2433 College Hills 227-6548
Josh Branin, Owner



Rustee Rails
2716 Sherwood Way 617-2527
Lisa Webb & George Coyle, Owners



Eddie's Landscaping Service
658-5505
Edward Stansell, Owner



Mr. Dog
4545 Sherwood Way 718-9769
Brian & Janie Lowe, Owners



Rebuilding Together
138 W. Concho 657-8429
Brian Brown, President
Elizabeth Little, Executive Director



Retailer's Advocacy Group, Inc.
763-7324
Stephen Williams, Independent Sales Rep,
West Texas



Comfort Keepers
3133 Executive Dr. 949-0700
John & Lisa Carson, Owners
Mary Skowbo, General Manager

Brought to you by:

SAN ANGELO
Chamber of Commerce
Downhome ~ Uptown ~ Goodtimes

2009 Business Expo



2009 Theme:
*"Betting on San Angelo's
Business Future"*

Tuesday, October 6th
11:00 a.m. to 6:00 p.m.
Wells Fargo Pavilion

Luncheon Sponsor:

YOUR BUSINESS NAME and LOGO COULD BE HERE!

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SAN ANGELO
Chamber of Commerce
Downhome ~ Uptown ~ Goodtimes
San Angelo Chamber of Commerce

Attn: Sandra Pomroy
418 W. Ave. B
San Angelo, Texas 76903

Phone: 325-655-4136
Fax: 325-658-1110
E-mail: srp@sanangelo.org
www.sanangelo.org

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SAN ANGELO FEDERAL CREDIT UNION



View Your Accounts



PRE EVENT SPONSORS

**YOUR BUSINESS LOGO-
COULD BE HERE!**

Pizza and beer during set up on
Monday evening from 5:30 to 7:30.

Thanks to: **SPHERION**



Business Expo Application

**2009 Chamber of Commerce Business Showcase
Wells Fargo Pavilion
Tuesday, October 6, 2009**

AGREEMENT made by and between the undersigned exhibitor (hereinafter called the "exhibitor" and the San Angelo Chamber of Commerce (hereinafter called the "Chamber").

EXHIBIT HOURS—All exhibits must be open and staffed from 11:00 a.m. to 6:00 p.m. the day of the expo.

SET-UP HOURS—There will be a Pre-Event for the exhibitors and will include free Pizza and Beer during set-up Monday from 4:00 p.m. to 8:00 p.m. Remainder of set up may be done Tuesday morning from 8:00 a.m. til 10:30 a.m.

TEAR-DOWN HOURS— 6:00 p.m. to 8:00 p.m. on the day of the Expo. No exhibit shall be disassembled or removed during expo hours. Early TEAR DOWN will jeopardize consideration of your application as an exhibitor for next year's show.



EXHIBIT SPACE-The exhibit space is to be used for the display of the products and services of applicant's company and for no other purpose. Orders may be taken, but NO CASH sales are allowed during Expo. We hereby understand and agree that the exhibit space leased herewith includes only that which is defined by the Chamber and that any additional requirements desired must be approved by the Chamber in writing.

CANCELLATIONS-No refunds after September 15th.

REGISTRATION - In consideration for reserving exhibit space for use during the Expo, we agree to pay the Chamber a total sum of \$_____.

DISCLAIMER-I agree to hold harmless and forever discharge the San Angelo Chamber of Commerce and event business sponsors for any and all responsibility, liability, loss claims, damages, theft or accident during the San Angelo Business Expo resulting in any injury to my person or property in my possession, or to the person or property of my invitee, from any cause or from theft or loss of my property.

APPLICATION

Business Name _____

Contact Name _____

Address _____

City/State and Zip _____

Phone Number _____

Email _____

PAYMENT:

Credit Card: Visa, MasterCard, AM.EX. Discover
Account # _____

Exp. Date _____

Name on Card: _____

Address: _____

Amount Charged: _____

If more than one business in booth, additional \$50 fee for Chamber Members—\$150 fee for non-chamber members.

All Booth fees include one skirted table and 2 chairs

Indicate if electrical is needed.

Indicate if additional set up is needed:

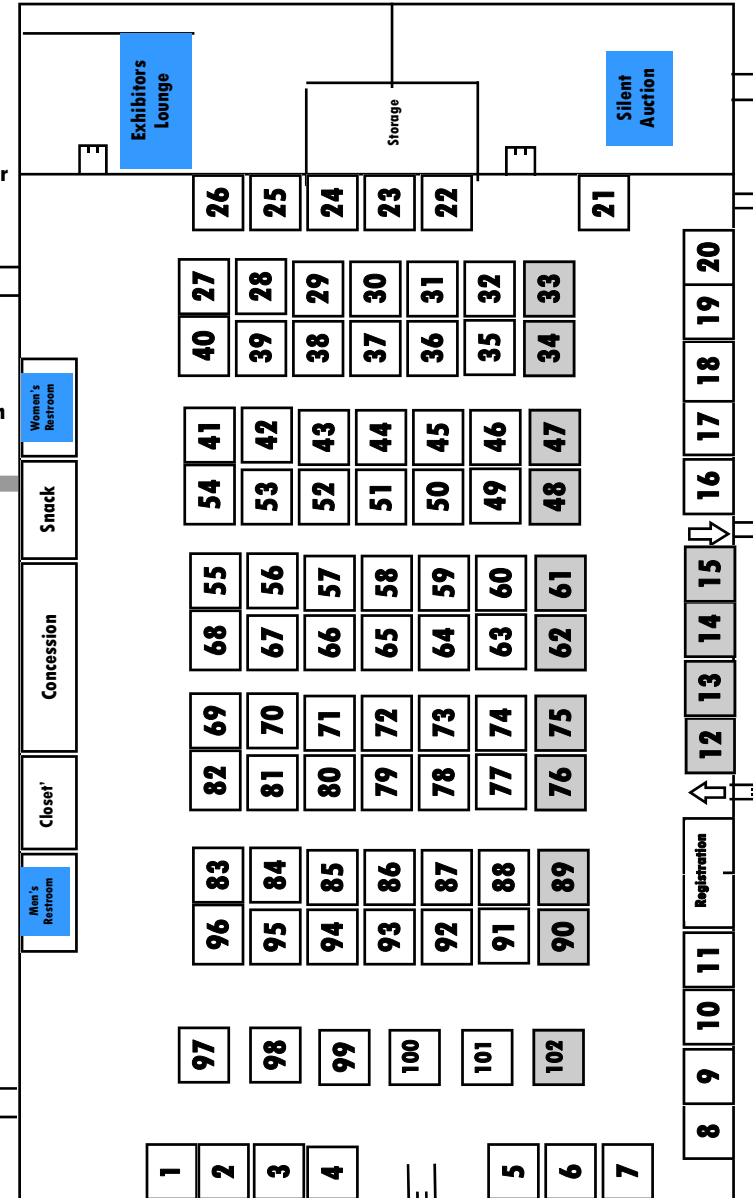
Additional skirted table (\$15.00)

Additional chairs (\$5.00)

Carpet (\$35.00)

Exhibitor Signature _____

Date _____



Silver Sponsors

Early Bird Fee: Offer good until August 15, 2009

10 x 10 Booth—\$350

After August 15th - \$400

After Sept. 1st - \$450

Non-Chamber Members: Add \$100



6th Annual West Texas Legislative Summit

Agriculture in West Texas: *The Present and the Future*

Thursday, August 13, 2009 - 8:30 a.m. - 3:00 p.m.

Location: C.J. Davidson Conference Center
on the campus of Angelo State University
1910 Rosemont Drive

Cost: \$99 per person - (includes continental breakfast & buffet lunch)

Summit Speakers and Topics

**Registration
Information
on next page**



Agricultural Trends in West Texas: Today and Tomorrow

Drew DeBerry, Deputy Commissioner
Texas Department of Agriculture

The Federal Perspective on Agriculture / U.S. Farm Bill

U.S. Congressman Mike Conaway
U.S. Congressman Ciro Rodriguez

Water Rights

Billy Howe, State Legislative Director
Texas Farm Bureau

The State Perspective: Agriculture in West Texas

State Senator Robert Duncan
State Representative Drew Darby

Cattle Issues / Private Property Rights

Eldon White, Executive Vice President
Texas Cattle Raisers Association

The Sheep Industry in West Texas

Glen Fisher, President
American Sheep Industry

World Cotton Update

Lonnie Winters, Vice President of Marketing
Plains Cotton Cooperative Association

Keynote Speaker

U.S. Senator Kay Bailey Hutchison

Registration

Please copy and mail with your payment
Deadline to register is Tuesday, August 11, 2009

Name _____

(copy this form for additional attendees)

Preferred First Name for Nametag _____

Title _____

Organization or Company Name _____

Address _____ City _____

Zip _____ Phone (____) _____ Fax (____) _____

Email _____

\$99 per attendee

_____ Check enclosed _____ Please bill my Chamber account

(San Angelo Chamber members only)

_____ Please bill my credit card (circle one) Visa MC Disc AmEx

Account # _____ Exp. Date _____

Name on Card _____

Mail to: San Angelo Chamber of Commerce • 418 W. Avenue B • San Angelo, TX 76903

Fax to: 325-658-1110 **Phone:** 325-655-4136 **Register online:** www.sanangelo.org

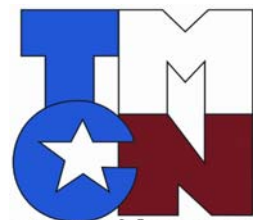
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